

What is YOUR business forecast?

Are you establishing a direction and using leverage to capitalize on the current Market?

Liberty Title has created a network of consultants, social media experts and production coaches to identify and outline key components to real estate sales success.

Classes and Events

Social Media 101

Are you new to social media or have limited experience using Facebook, Twitter, LinkedIn, Flickr and YouTube to cultivate new leads? In a little over an hour we will set you up and get you going. In addition we will explain the basis for mass adaption of social media marketing with 4 steps to success.

Social Media 102

So you are already using social media and have established an online presence? What now? We will discuss which SM tools are appropriate to reach your business objectives and develop an understanding of the top 10 tasks to actively engage in SM.

Goal Setting and Time Blocking Workshops

Two of the most important principals of any successful real estate career are also the two most ignored. This class will provide a new level personal accountability to your business. An established productivity coach will discuss basic strategies to achieve your new found goals.

Contact for Deed

An alternative to traditional financing, this class will encompass all aspects of the Contract for Deed process. It will cover the legal perspective, the mechanics and your role as an agent. It will also cover items not in the addendum; such as in-depth financing, down payments and commissions.

Short Sales

Short Sales have become as prevalent in our market as traditional sales. Through education, understanding and the right resources you can succeed and profit in a difficult market. NAR predicts 57% of those participating in short sales will again be buyers by 2013.

Don't Give away referrals



Contact Shannon to schedule a class.

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